

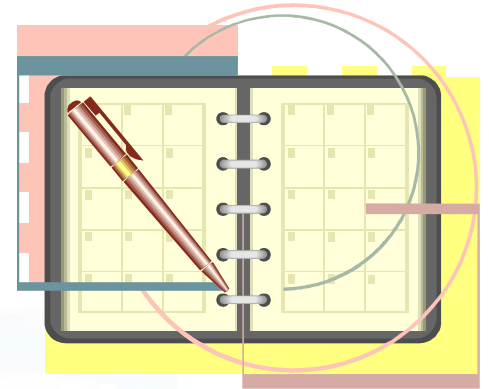


VIRGINIA TELECOMMUNICATION INITIATIVE

2018 How to Apply Webinar
June 26, 2017



AGENDA



- Welcome
- VATI Program Overview
- VATI Proposal Components
- Centralized Application and Management System (CAMS)
- Submission Requirements
- Questions and Answers



Program Description

Provide financial assistance to supplement construction costs by private sector providers to extend services to areas that are presently unserved by any broadband provider.

Funding

\$1 million available for FY2018



Eligible Applicants

- ❖ Units of local government (Towns, Cities, Counties, EDA/IDA, Broadband/Wireless Authorities, Planning District Commissions, etc.)
- ❖ Must have private sector provider as a co-applicant.



New for 2018

- Require applicant to have a **30 Day** Public Comment Period prior to submission of application
- DHCD will have a **2 week** Public Comment Period in which applications will be posted on DHCD website during that time.
- Remove requirement that co-applicant submit financial documentation to DHCD. If awarded, require co-applicant to submit financial documentation to third party entity for underwriting



Proposal Components

- ❖ Project Area
- ❖ Demonstrate Need
- ❖ Project Description
- ❖ Project Benefit:
 - ❖ Community/locality specific
 - ❖ Passings and Projected Take Rate*
 - ❖ Validation of speeds*
- ❖ Project Timeline
- ❖ Organizational Capacity and Experience
- ❖ Project Financing and Budget



Definition of unserved areas

Speed $\leq 10\text{Mbps}/1\text{Mbps}$



Eligible Area

- ❖ Area must meet **unserved** criteria
- ❖ Area **Not** designated to receive funds for construction through the federal Connect America Funding
- ❖ Area **Not** receiving state or federal funds for construction (at application)



Project Area

- ❖ Description of the proposed geographic area including specific boundaries of the project area e.g.; street names, local and regional boundaries, etc.
- ❖ Why and how the project area(s) was selected?
- ❖ Provide map(s)



Project Need

- ❖ Must demonstrate the need for the project.
- ❖ Provide detailed information on available internet speeds and providers.



Virginia

Connect America Funding

Century Link

- ❖ 80,000 eligible living units in service area.
- ❖ Funded for 50,000* living units over (5) years.
- ❖ Committed to complete 40% by end of 2017.

*Per Century Link not all locations have been determined



Project Description

- ❖ Technology

- ❖ Minimum implementation speeds*

10Mbps/3Mbps

- ❖ Adoption Plans and Outreach or Marketing Efforts

- ❖ Validation of speed

*Note: Projects that propose speeds exceeding the proposed benchmark will be prioritized. **RATINGS FACTOR***



Project Benefit

- ❖ Locality/Community Specific Benefit
- ❖ Passings and Projected Take Rate



Project Timeline

Detailed project timeline or construction schedule, which identifies specific tasks, staff, contractor responsible(s), and collect of data, etc., and estimated start and completion dates.



Organizational Capacity and Experience

Detailed response, including examples that the applicant and co-applicant have adequate capacity to implement the VATI grant and discuss the relationship between the two entities.



Project Financing

- ❖ Must leverage private and public resources.
- ❖ DHCD funding **may not** exceed eighty-percent (80%) of total project cost.
- ❖ **Rating Factor:** Level of public/private investment



VATI Timeline

6//17 & 7/17

- DHCD conducts How to Apply webinar
- DHCD releases the Request for Proposals (RFP)

10/17

- Application Deadline (Tuesday, October 31, 2017)

11/17

- DHCD concurrently posts applications for 2 week public comment period and reviews applications

1/17

- Governor's Award Announcement (Tentative)
- DHCD conducts contract negotiations and award contracts (Tentative)

6/18

- Close out of Year 2 projects (Deadline June 20, 2018)



www.DHCD.VIRGINIA.GOV

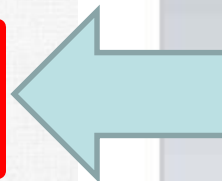
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**VIRGINIA DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT**
Partners for Better Communities

CAMS SYSTEM LINK 
Applications and Registration



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Virginia Enterprise
Zone How to
Qualify workshops

Register





Preparing your proposal in CAMS

- Create a Profile now.
- Locality must submit.
- Do not share your password / login.
- Assign staff to roles for assistance as needed.
- Internet Explorer or Chrome are the recommended browsers.
- Save often. Use Save this Tab before moving to another section

DHCD CAMS

Welcome Chris Thompson

Log Out



Profile



Search Programs



Downloads



Apply



Application Status



View And Manage Projects



User Guide

Application Status

Incomplete Applications: ?

Application ID ?

Project Name ?

Withdraw ?

Application ID	Project Name	Program Name	Updated	
5701222013144225	Chris Test	Competitive Community Development Block Grant	1/22/2013	Edit Withdraw

Pending Applications: ?

Application ID	Project Name	Program Name	Submitted	
3112132012145029	Chris Access Test	ARC Access Road	12/13/2012	View Roll Back
5701222013144227	Matt Test	Competitive Community Development Block Grant	1/22/2013	View Roll Back

In Progress Applications: ?

No Applications Found!

Approved Applications: ?

Application ID	Project Name	Program Name	Approved	
5001162013141614	My Test	CDBG Planning Grants	1/18/2013	View

Denied Applications: ?

No Applications Found!


DHCD CAMS

Welcome Chris Thompson

Log Out

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Application Submission

 Submit Application  Print

Application ID: 5701222013144225

Project Name: Chris Test

Program Name: Competitive Community Development Block Grant

Application Start Date: 01/28/2013

Application End Date: 03/27/2013

Project Information Project Budget Narrative Information Attachments Additional Information

Save This Tab

SAVE OFTEN! Save before moving to another section.

Project Information

Organization Name*: Virginia Department of Housing and Community Development - Co

Project Primary Contact?

First Name*: Chris

Last Name*: Thompson

Title*: PM

Email*: chris.thompson@dhcd.virginia.gov

Work Phone*: 804 - 371 - 7056

Place of Primary Performance?

Address*: 500 Montour Drive

Zip Code*: 23219 - 2234 [Whats my +4?](#)

City/County*: Richmond

Primary Service Area*?

Please select ALL localities that will be in your project's primary service area. Only one County, City or Town must be selected to save this page. Select the Add/Edit link to make changes. Selections will display below the County, City and Town sections. When selecting a County, it is not necessary to also select a Town that lies within that county. Consult the application information for this program for additional information

Application Start Date: 01/28/2013

Application End Date: 03/27/2013

Project Information Project Budget Narrative Information Attachments Additional Information

[Save This Tab](#)

Expand budget categories

Project Budget Information

Please enter your Total Request \$ 500,000.00

Cost/Activity Category		DHCD Request	Other Funding	Total
<input type="checkbox"/> Administration	Add Delete	\$50,000.00	\$100.00	\$50,100.00
<input type="checkbox"/> Add New Category		\$ 50,000.00	\$ 100.00	\$50,100.00
<input checked="" type="checkbox"/> Interim Assistance	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Permanent Relocation	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Acquisition	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Clearance and Demolition	Add Delete	\$60,000.00	\$50.00	\$60,050.00
<input type="checkbox"/> Owner-Occupied Housing Rehabilitation	Add Delete	\$300,000.00	\$250,000.00	\$550,000.00
<input type="checkbox"/> Add New Category		\$ 300,000.00	\$ 250,000.00	\$550,000.00
<input checked="" type="checkbox"/> Investor-Owned Housing Rehabilitation	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Substantial Reconstruction	Add Delete	\$90,000.00	\$1,000,000.00	\$1,090,000.00
<input checked="" type="checkbox"/> Homeownership Creation	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Sewer/Storm Drainage	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Water	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Streets	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Flood Drainage Facilities	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Microenterprise Assistance	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Other	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Business District Revitalization	Add Delete	\$0.00	\$0.00	\$0.00
<input checked="" type="checkbox"/> Telecommunications	Add Delete	\$0.00	\$0.00	\$0.00
TOTAL		\$500,000.00	\$1,250,150.00	\$1,750,150.00

Budget Narrative:

Local intranet

90%



2013 in Archived E-m...

CDBG HTA.pptx

PowerPoint Slide Sho...

K:\2013 ARC Progra...

DHCD CAMS Portal - ...



10:38 PM



Submission Requirements

- Submit to DHCD by 5:00 pm on October 31, 2017
- Must use CAMS
- Include documents such as PAR, PER, surveys, inspections, and supporting documents in ATTACHMENTS.